



Tom Walrond
President, Raymond James & Associates, Private Client Group

Tom Walrond serves as President of Raymond James & Associates' Private Client Group (PCG), where he leads the firm's employee-based wealth management business. In this role, he is responsible for supporting strategic direction, advisor support, and operational excellence across the division, which includes thousands of financial advisors serving clients nationwide. His leadership ensures the continued alignment of Raymond James' client-first philosophy with the firm's long-term growth and advisor success.

Tom joined Raymond James in 1998 as a branch manager in Philadelphia, drawn by the firm's culture of independence and commitment to putting clients first. He was promoted to Complex Manager of the North Atlantic Complex in 2006, and following the acquisition of Morgan Keegan in 2012, became Regional Director of the North Atlantic Region. From 2014 to 2017, he served as Chief Operating Officer and Senior Vice President of Raymond James & Associates PCG. Most recently, he was Senior Vice President and Division Director of the Eastern Division before being named President.

Tom is a graduate of Drexel University with a bachelor's degree in business administration. He completed the Securities Industry Institute at Wharton (1999–2001) and Harvard University's Authentic Leadership Development Program in 2011. That same year, he was honored as Raymond James & Associates' Complex Manager of the Year.

Tom and his wife, Julie, reside in St. Petersburg, Florida, and are proud parents of three children.